

# Vox Institute

Training and Research Institute Specialised in Speech communication and Emotion psychology

# *The Power of Voice and Nonverbal Behaviour in Speech Communication*



# June 20<sup>th</sup> -21<sup>st</sup> 2025 September 5<sup>th</sup> -6<sup>th</sup> 2025

When we speak, other people "read" our voices in addition to listening to our words. Things they pay attention to include your pace, your tone and inflection, and your fluency. Our voices also convey emotional meanings: joy, sarcasm, anger, affection, or confidence.

Nonverbal messages (facial expressions, gestures, posture) have a huge impact on the quality of your personal and professional relationships. The way you communicate affects how others see you, how well they like and respect you, and whether or not they trust you. It is not just what you say; it is how you say it.

#### **Objectives:**

- 1. To assess personal strengths and weaknesses (areas of improvement) via scientific measurement of communication skills (acoustic and visual analyses). To choose the speaking style that enhances credibility and persuasiveness.
- 2. To acquire vocal skills appropriate for presenting facts and figures (meetings, video/audio conf.), negotiations, public speaking, and Face-to-Face communication.
- 3. To assure congruence between 3 communication channels: verbal, vocal and non-verbal.
- 4. To structure the content of presentations in a way that raises interest and maintains attention.

Address: 17 rue des Maraîchers, CH 1205 Genève Tél.: +41 (0)22 328 76 74 ; Fax: +41 (0)86 079 203 92 17 ; e-mail: info@vox-institute.ch ; <u>http://www.vox-institute.ch/</u> Direction: Dr. Branka Zei Pollermann Société Suisse de Psychologie; Association for the Advancement of Affective Computing; Society for the Study of Artificial Intelligence and the Simulation of Behaviour; International Speech Communication Association; International Society for Research on Emotion

#### Programme:

- Three main vocal skills: chunking, emphasis, intonation.
- Emotional impact on the listeners in public speaking and in face-2-face communication.
- Verbal aspects: semantic networks and congruence between lexical and vocal features;
- Choice of argumentation strategy (blends of rational and emotional arguments).
- Charisma: scientific assessment of congruence between verbal content and vocal features.
- The *Pyramid principle*: structure of talks
- Strategic usage of nonverbal behaviour (face, gestures, gaze, posture)
- Most efficient rhetorical figures in speaking and writing.

<u>Pre-work</u>: The attendees' voices are acoustically analysed and their *Vocal profiles* are presented on the first day of the course.

Duration: 2 days (14 hours)

Maximum number of attendees: 8

Venue: a small château close to Geneva (France, Haute Savoie).

Price:

- If residential, CHF 2200.-/person. The price includes: workshop fee, pre and post workshop acoustic analyses of speech communication, lodging (2 nights) supper in the evening before the course, two breakfasts, one dinner, 2 lunches, and the transportation (from Geneva railway station or airport to the chateau and back).
- If non-residential, CHF 2050.- / person. The price includes: workshop fee, pre and post workshop acoustic analyses of speech communication, one dinner, 2 lunches, and one transportation (from Geneva railway station or airport to the chateau and back).

#### To reserve a place please click <u>HERE</u>

#### Trainer

Branka Zei Pollermann is a linguist and a psychologist. Her academic credentials include:



- three MAs (general linguistics, cognitive psychology, languages and literature)

PhD in psycholinguistics (Geneva University),

- postgraduate studies in speech pathology, phonetics, philosophy and sociology.

She held part-time teaching and research positions at: <u>Geneva</u> <u>University</u> (FPSE, 9 yrs.), <u>Geneva University Hospitals</u> (Dpt. of

psychosomatics, 17 yrs.), <u>CERN</u> (7 yrs.), and <u>Zagreb University</u> (Phonetics, 7 yrs.) She authored several <u>publications</u> (reaching 1097 citations according to <u>Academia</u>).

In 1988, in parallel to her scientific positions, she founded <u>Vox Institute</u> - a training and research institute specialized in speech communication and emotion psychology. In this capacity, Branka provided consultancy for <u>WEF</u>, <u>EPFL</u>, banks and pharma industries. She acts as trainer for United Nations <u>OCHA</u>, <u>CERN</u>, <u>IMD</u>, <u>UAE</u>, <u>ICRC</u> and numerous Swiss state training centres (Geneva, Lausanne, Fribourg, Berne, Neuchatel). Her research results are presented at international scientific meetings.

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Day 1		Day 2	
07:30 - 08:30	Registration	07:45 - 08:30	Breakfast
08:30 - 10:15	Impact of vocal and non-verbal behaviour <u>Three main skills</u> : 1) Chunking	08:30 -10:15	<u>Nonverbal behaviour</u> : Face, posture, gaze, and gestures
10:15-10:30	Tea / coffee break	10:15-10:30	Tea / coffee break
10:30- 12:30	2) Emphasis, 3) Intonation. <u>Exercises in the</u> <u>control of</u> pitch and loudness	10:30 - 12 :30	<u>Charismatic leadership</u> verbal and nonverbal aspects <u>The Pyramid principle</u> : structure of talks
12:30 - 13:45	Lunch	12:30 - 13:45	Lunch
13:45 – 15:15	<u>Exercises in the</u> <u>control of fluency,</u> pace, intonations <u>Vocal styles in</u> public speaking, meetings & F2F	13:45 – 15:15	<u>Rhetorical figures</u> Video recording & feedback
15:15-15:30	Tea / coffee break	15:15-15:30	Tea / coffee break
15:30 - 17:45	Verbal aspects: argumentation strategies: rational & emotional aspects	15:30 - 17:45	Video recording & feedback
19 :30 - 21:00	Dinner	17:45	End
As of 21:00	<u>Friendly get-</u> <u>together</u> speeches & rhetorical games	As of 17:45	Good-bye drinks and Q & A

The Power of Voice and Nonverbal Behaviour in Speech Communication Workshop Schedule

# **Registration and Cancellation Policy**

### Workshop title:

# The Power of Voice and Nonverbal Behaviour in Speech Communication

Venue: A small château in Haute Savoie- France

## **Dates in 2025:**

- June 20-21
- September 5-6

#### Price:

- *Residential: CHF 2200.- per person (2-day session)*
- Non-residential: CHF 2050.- per person (2-day session)

## To be paid by e-banking to:

Bank Name :	Union de Banques Suisses (UBS)	
Bank Address:	UBS SA, case postale, CH-1204 Genève	
Account Number:	240-227036.00V	
Account Holder's		
Name:	Vox Institute	
IBAN:	CH96 0024 0240 2270 3600 V	
BIC Code:	UBSWCHZH80A	

Requests to cancel the workshop must be sent by email to <u>info@vox-institute.ch</u>.

All cancellation requests must be received prior to the start date of the workshop.

- Cancellations received less than 4 weeks before the workshop are charged 25% of the original workshop fee.
- Cancellations received less than two weeks before the workshop are charged 50% of the original workshop fee.
- Cancellation requests received less than 48 hours before the workshop will not be honoured, and no money will be refunded.

Should the workshop be cancelled by Vox Institute, the candidates will be notified immediately and will receive a complete refund of all fees within 1 week after the cancellation.



Hiking facilities available



